

Q1 What percentage of rent was collected for your entire portfolio in June?

Answered: 17 Skipped: 0

#	RESPONSES	DATE
1	91%	6/26/2020 11:56 AM
2	82% (through June 19th)	6/24/2020 5:18 PM
3	94.4	6/23/2020 2:25 PM
4	84%	6/22/2020 6:57 PM
5	98%	6/22/2020 6:21 PM
6	94% as of June 22nd	6/22/2020 5:11 PM
7	91	6/22/2020 2:44 PM
8	95.8% as of June 16	6/22/2020 2:18 PM
9	100	6/22/2020 2:03 PM
10	85%	6/19/2020 12:32 PM
11	97.18	6/19/2020 10:39 AM
12	98%	6/18/2020 9:30 PM
13	94% as of June 16th and still growing	6/18/2020 5:22 PM
14	86%	6/18/2020 4:36 PM
15	71.5%	6/18/2020 3:58 PM
16	95.84%	6/18/2020 3:34 PM
17	86.24%	6/18/2020 2:13 PM

Q2 What is your portfolio's AUM?

Answered: 16 Skipped: 1

#	RESPONSES	DATE
1	\$10 billion	6/26/2020 11:56 AM
2	\$29B	6/24/2020 5:18 PM
3	\$30 billion	6/23/2020 2:25 PM
4	\$20B	6/22/2020 6:57 PM
5	6.7MSF	6/22/2020 6:21 PM
6	\$4.5 Billion	6/22/2020 5:11 PM
7	~600mm NAV	6/22/2020 2:44 PM
8	\$6 billion	6/22/2020 2:18 PM
9	\$1B	6/22/2020 2:03 PM
10	\$3.5B	6/19/2020 12:32 PM
11	\$300 million	6/19/2020 10:39 AM
12	\$4 billion	6/18/2020 9:30 PM
13	\$11 Billion	6/18/2020 4:36 PM
14	\$500 mm	6/18/2020 3:58 PM
15	9BN	6/18/2020 3:34 PM
16	\$8B	6/18/2020 2:13 PM

Q3 What percentage of rent was collected by property type in June?

Answered: 17 Skipped: 0

ANSWER CHOICES	RESPONSES	
Hospitality	17.65%	3
Industrial	58.82%	10
Multifamily	64.71%	11
Office	52.94%	9
Retail	52.94%	9

#	HOSPITALITY	DATE
1	0	6/22/2020 2:44 PM
2	N/A	6/19/2020 12:32 PM
3	n/a	6/18/2020 2:13 PM

#	INDUSTRIAL	DATE
1	86%	6/24/2020 5:18 PM
2	98.1	6/23/2020 2:25 PM
3	89%	6/22/2020 6:57 PM
4	100	6/22/2020 6:21 PM
5	0	6/22/2020 2:44 PM
6	100%	6/22/2020 2:03 PM
7	86%	6/19/2020 12:32 PM
8	98%	6/18/2020 9:30 PM
9	88%	6/18/2020 4:36 PM
10	92.20	6/18/2020 2:13 PM

#	MULTIFAMILY	DATE
1	98%	6/26/2020 11:56 AM
2	93%	6/24/2020 5:18 PM
3	94.9	6/23/2020 2:25 PM
4	94%	6/22/2020 6:57 PM
5	94%	6/22/2020 5:11 PM
6	0	6/22/2020 2:44 PM
7	95.8%	6/22/2020 2:18 PM
8	96%	6/19/2020 12:32 PM
9	93%	6/18/2020 4:36 PM
10	95.84%	6/18/2020 3:34 PM
11	90.0	6/18/2020 2:13 PM

NAREIM Member Survey: Understanding the impact of rent relief requests on June cashflows and expectations for July, Aug

#	OFFICE	DATE
1	85%	6/24/2020 5:18 PM
2	95.7	6/23/2020 2:25 PM
3	89%	6/22/2020 6:57 PM
4	92	6/22/2020 2:44 PM
5	88%	6/19/2020 12:32 PM
6	97.18	6/19/2020 10:39 AM
7	92%	6/18/2020 5:22 PM
8	91%	6/18/2020 4:36 PM
9	88.14	6/18/2020 2:13 PM
#	RETAIL	DATE
1	1.5%	6/26/2020 11:56 AM
2	48%	6/24/2020 5:18 PM
3	80.0	6/23/2020 2:25 PM
4	58%	6/22/2020 6:57 PM
5	0	6/22/2020 2:44 PM
6	55%	6/19/2020 12:32 PM
7	53%	6/18/2020 4:36 PM
8	71.5%	6/18/2020 3:58 PM
9	55.63	6/18/2020 2:13 PM

Q4 Within multifamily, what percentage of rent was collected by apartment type in June?

Answered: 9 Skipped: 8

ANSWER CHOICES	RESPONSES	
Class A	100.00%	9
Class B	22.22%	2
Class C	11.11%	1
Senior living	11.11%	1
Student housing	33.33%	3

#	CLASS A	DATE
1	91%	6/26/2020 11:56 AM
2	94.9	6/23/2020 2:25 PM
3	94%	6/22/2020 6:57 PM
4	N/A	6/22/2020 5:11 PM
5	95.8%	6/22/2020 2:18 PM
6	N/A	6/19/2020 12:32 PM
7	93%	6/18/2020 4:36 PM
8	95.84%	6/18/2020 3:34 PM
9	88.86	6/18/2020 2:13 PM
#	CLASS B	DATE
1	91%	6/26/2020 11:56 AM
2	90.58	6/18/2020 2:13 PM
#	CLASS C	DATE
1	n/a	6/18/2020 2:13 PM
#	SENIOR LIVING	DATE
1	n/a	6/18/2020 2:13 PM
#	STUDENT HOUSING	DATE
1	103.4	6/23/2020 2:25 PM
2	89%	6/22/2020 6:57 PM
3	n/a	6/18/2020 2:13 PM

Q5 Within the retail sector, what percentage of rent was collected by retailer type in June?

Answered: 8 Skipped: 9

ANSWER CHOICES	RESPONSES	
Neighborhood shopping/grocery anchored	100.00%	8
High street retail	25.00%	2
Lifestyle/entertainment centers	37.50%	3
Outlet	37.50%	3
Power center	37.50%	3
Regional mall	25.00%	2

#	NEIGHBORHOOD SHOPPING/GROCERY ANCHORED	DATE
1	80.0	6/23/2020 2:25 PM
2	59%	6/22/2020 6:57 PM
3	N/A	6/22/2020 5:11 PM
4	Unavailable	6/19/2020 12:32 PM
5	53%	6/18/2020 4:36 PM
6	71.5%	6/18/2020 3:58 PM
7	0	6/18/2020 3:34 PM
8	55.63	6/18/2020 2:13 PM
#	HIGH STREET RETAIL	DATE
1	0	6/18/2020 3:34 PM
2	n/a	6/18/2020 2:13 PM
#	LIFESTYLE/ENTERTAINMENT CENTERS	DATE
1	53%	6/18/2020 4:36 PM
2	0	6/18/2020 3:34 PM
3	n/a	6/18/2020 2:13 PM
#	OUTLET	DATE
1	32%	6/22/2020 6:57 PM
2	0	6/18/2020 3:34 PM
3	n/a	6/18/2020 2:13 PM
#	POWER CENTER	DATE
1	59%	6/22/2020 6:57 PM
2	0	6/18/2020 3:34 PM
3	n/a	6/18/2020 2:13 PM

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#	REGIONAL MALL	DATE
1	0	6/18/2020 3:34 PM
2	n/a	6/18/2020 2:13 PM

Q6 What was the final percentage of rent collected by property type in April?

Answered: 17 Skipped: 0

ANSWER CHOICES	RESPONSES	
Hospitality	17.65%	3
Industrial	58.82%	10
Multifamily	58.82%	10
Office	52.94%	9
Retail	47.06%	8

#	HOSPITALITY	DATE
1	0	6/22/2020 2:44 PM
2	N/A	6/19/2020 12:32 PM
3	n/a	6/18/2020 2:13 PM

#	INDUSTRIAL	DATE
1	85%	6/24/2020 5:18 PM
2	85.6	6/23/2020 2:25 PM
3	97%	6/22/2020 6:57 PM
4	94%	6/22/2020 6:21 PM
5	0	6/22/2020 2:44 PM
6	100	6/22/2020 2:03 PM
7	97%	6/19/2020 12:32 PM
8	99%	6/18/2020 9:30 PM
9	77%	6/18/2020 4:36 PM
10	92	6/18/2020 2:13 PM

#	MULTIFAMILY	DATE
1	98%	6/26/2020 11:56 AM
2	94%	6/24/2020 5:18 PM
3	95.1	6/23/2020 2:25 PM
4	95.8%	6/22/2020 5:11 PM
5	0	6/22/2020 2:44 PM
6	95.8%	6/22/2020 2:18 PM
7	97%	6/19/2020 12:32 PM
8	94%	6/18/2020 4:36 PM
9	99.07%	6/18/2020 3:34 PM
10	93.5	6/18/2020 2:13 PM

NAREIM Member Survey: Understanding the impact of rent relief requests on June cashflows and expectations for July, Aug

#	OFFICE	DATE
1	87%	6/24/2020 5:18 PM
2	95.2	6/23/2020 2:25 PM
3	97%	6/22/2020 6:57 PM
4	95	6/22/2020 2:44 PM
5	95%	6/19/2020 12:32 PM
6	99.66	6/19/2020 10:39 AM
7	97	6/18/2020 5:22 PM
8	92%	6/18/2020 4:36 PM
9	87	6/18/2020 2:13 PM
#	RETAIL	DATE
1	36%	6/24/2020 5:18 PM
2	53.7	6/23/2020 2:25 PM
3	68%	6/22/2020 6:57 PM
4	0	6/22/2020 2:44 PM
5	67%	6/19/2020 12:32 PM
6	49%	6/18/2020 4:36 PM
7	76.4%	6/18/2020 3:58 PM
8	55	6/18/2020 2:13 PM

Q7 What was the final percentage of rent collected by property type in May?

Answered: 17 Skipped: 0

ANSWER CHOICES	RESPONSES	
Hospitality	17.65%	3
Industrial	58.82%	10
Multifamily	58.82%	10
Office	52.94%	9
Retail	47.06%	8

#	HOSPITALITY	DATE
1	0	6/22/2020 2:44 PM
2	N/A	6/19/2020 12:32 PM
3	n/a	6/18/2020 2:13 PM

#	INDUSTRIAL	DATE
1	87%	6/24/2020 5:18 PM
2	98.8	6/23/2020 2:25 PM
3	96%	6/22/2020 6:57 PM
4	100%	6/22/2020 6:21 PM
5	0	6/22/2020 2:44 PM
6	100	6/22/2020 2:03 PM
7	93%	6/19/2020 12:32 PM
8	98.7%	6/18/2020 9:30 PM
9	87%	6/18/2020 4:36 PM
10	95	6/18/2020 2:13 PM

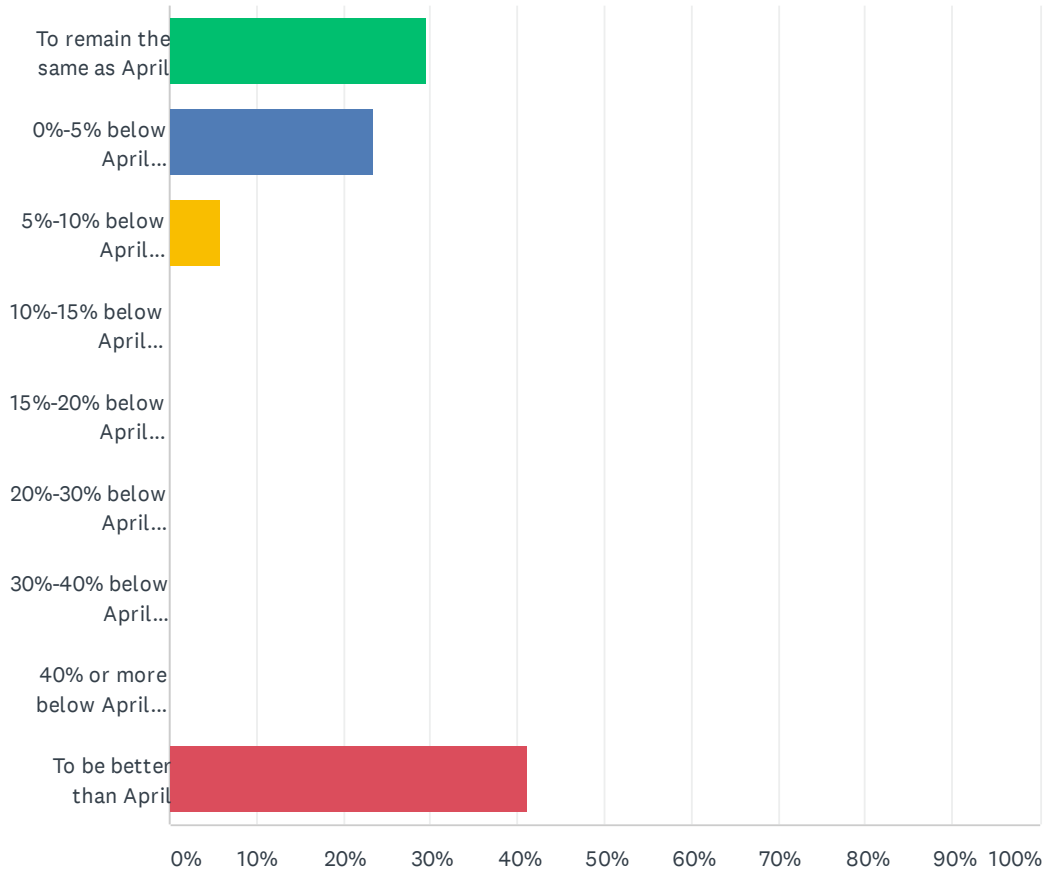
#	MULTIFAMILY	DATE
1	98%	6/26/2020 11:56 AM
2	94%	6/24/2020 5:18 PM
3	97.2	6/23/2020 2:25 PM
4	94.4%	6/22/2020 5:11 PM
5	0	6/22/2020 2:44 PM
6	99.1	6/22/2020 2:18 PM
7	97%	6/19/2020 12:32 PM
8	96%	6/18/2020 4:36 PM
9	96.70%	6/18/2020 3:34 PM
10	92.0	6/18/2020 2:13 PM

NAREIM Member Survey: Understanding the impact of rent relief requests on June cashflows and expectations for July, Aug

#	OFFICE	DATE
1	84%	6/24/2020 5:18 PM
2	93	6/23/2020 2:25 PM
3	96%	6/22/2020 6:57 PM
4	96	6/22/2020 2:44 PM
5	94%	6/19/2020 12:32 PM
6	99.66	6/19/2020 10:39 AM
7	96	6/18/2020 5:22 PM
8	94%	6/18/2020 4:36 PM
9	88	6/18/2020 2:13 PM
#	RETAIL	DATE
1	38%	6/24/2020 5:18 PM
2	62.9	6/23/2020 2:25 PM
3	64%	6/22/2020 6:57 PM
4	0	6/22/2020 2:44 PM
5	61%	6/19/2020 12:32 PM
6	53%	6/18/2020 4:36 PM
7	76.4%	6/18/2020 3:58 PM
8	55	6/18/2020 2:13 PM

Q8 What are your expectations for July rent collections?

Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES
To remain the same as April	29.41% 5
0%-5% below April collections	23.53% 4
5%-10% below April collections	5.88% 1
10%-15% below April collections	0.00% 0
15%-20% below April collections	0.00% 0
20%-30% below April collections	0.00% 0
30%-40% below April collections	0.00% 0
40% or more below April collections	0.00% 0
To be better than April	41.18% 7
Total Respondents: 17	

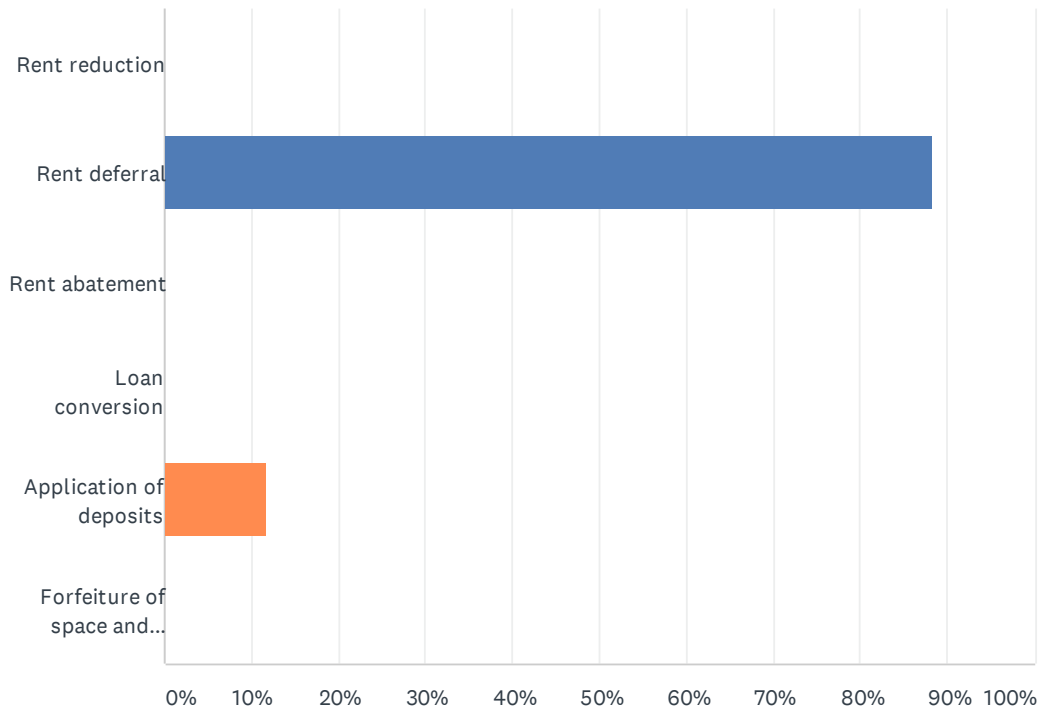
Q9 What are the key takeaways from your real-time conversations with tenants?

Answered: 10 Skipped: 7

#	RESPONSES	DATE
1	All are operating out of their buildings. Only 4 customers requested rent relief with only 2 being approved. 1 group rescinded their request and the last group received funding from the cares act. We expect 100% collection yet for June.	6/22/2020 6:21 PM
2	Most residents will to discuss circumstances but only small % on rent deferral program.	6/22/2020 5:11 PM
3	Many concerned about Q4	6/22/2020 2:44 PM
4	Renters by choice generally are able to pay. Payment accommodations that allow residents to pay in installments over month have been well received.	6/22/2020 2:18 PM
5	Government aid has been key	6/22/2020 2:03 PM
6	The majority of tenants with legitimate hardship related to the pandemic are willing to cooperate and pay even partial payments.	6/19/2020 12:32 PM
7	It helped that they knew who we were.	6/19/2020 10:39 AM
8	PPP helped	6/18/2020 9:30 PM
9	Vast majority of Neighborhood / Community Retail tenants are willing to work collabratively with the Landlord to deffer rents. Very small percentage are adversarial.	6/18/2020 3:58 PM
10	N/A	6/18/2020 3:34 PM

Q10 How do you expect a majority of your rent relief requests will be handled over the longer-term?

Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES	
Rent reduction	0.00%	0
Rent deferral	88.24%	15
Rent abatement	0.00%	0
Loan conversion	0.00%	0
Application of deposits	11.76%	2
Forfeiture of space and subleasing	0.00%	0
TOTAL		17